

CASE STUDY



SERVICE PROVIDED:

Cellular Account Analysis
Monthly Cellular Management

ANALYSIS RESULTS:

Previous Monthly Spend
\$5,868.87 with 58 devices

Post Monthly Spend
\$4,343.92

MANAGED RESULTS:

Current Monthly Spend
\$3,216.37 with 71 devices

To-Date Monthly Savings
\$2,652.50



THE PROCESS

Verify!'s focus during the comprehensive analysis was to work within their current contract to find cost saving opportunities while also optimizing their services.

Verify! provided the client with a full inventory of their cellular account, including a service utilization report. The detailed analysis included several cost saving recommendations, all allowing the client to maintain their current wireless provider.

The client was able to make well-informed decisions regarding which bottom line savings and service optimizing changes *Verify!* would implement on their behalf, to best support the goals of the business.

The client chose to stay as an ongoing *Verify!* client to take advantage of increased internal operational efficiency, device ordering and management, monthly cellular invoice review and proactive notifications of additional cost saving opportunities.

"...the savings they generate for us easily outpace their fees, not to mention the time they save for us and the sanity I've reclaimed from not having to deal with the telecom giants. It's a no-brainer service offering - my only regret is not hearing about them sooner! They are a true partner to Caplugs and will continue to be."



Anthony Darden
Vice President - IT, Caplugs